

HOA COLLECTIONS & CORONAVIRUS



How do we handle collections during the COVID-19 pandemic?

Find out in our latest article, HOA Collections & Coronavirus.

In our latest article, we break down how to work through HOA collections in the current COVID-19 climate, including how to help and educate homeowners so they don't come back to collections. In the article, you'll learn:

- How to help homeowners manage assessment payments during a crisis
- ▶ Why payment plans are critical in HOA collections
- What to do when assessment payment plans fail

Get the full story in our latest article, **HOA Collections & Coronavirus.**





KEVIN'S KEY TAKEAWAY

Currently, only 13% of accounts come to collections because the homeowner cannot afford the assessments.